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DEPARTMENT OF JUSTICE

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REGISTRATION UNIT
INTERNAL SECURITY
SECTION
CRIMINAL DIVISION

UNITED STATES DEPARTMENT OF JUSTICE
WASHINGTON, D.C. 20530

Budget Bureau No. 43-R210.6
Approval Expires Oct. 31, 1971

SUPPLEMENTAL STATEMENT

*Pursuant to Section 2 of the Foreign Agents
Registration Act of 1938, as Amended*

For Six Month Period Ending DEC 31 1973
(Insert date)

Name of Registrant
United States-Japan Trade Council

Registration No.
929

Business Address of Registrant
1000 Connecticut Ave., N. W., Washington, D. C. 20036

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in Item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☒

If yes, identify each such person and describe his services.

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6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period?
Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity?
Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Japan Trade Promotion Office
39 Broadway
New York, N. Y. 10006

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Japan Trade Promotion Office

Promotional and educational activities concerning U.S.-Japan trade. This includes appearances before official bodies of the U. S. Government and distribution of printed materials and other public relations and information to the press, business community and government officials.

As examples of the above, the Council engages in representational activity to the Members of Congress, testimony before Congressional committees and committees of state legislatures, publishing of pamphlets, press releases and newsletters, press conferences and speeches. To obtain and disseminate information about trade, and to help carry out the functions listed above, the Council employs Charles von Loewenfeldt, Inc., as its West Coast representative, William Dazey as its South West representative, H. Okada as its New York representative, Donald Lerch and Co. for agricultural public relations and Scott Runkle for general public relations activities.

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?

Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Japan Trade Promotion Office

- July 11 Nelson Stitt testified before the Senate Committee on Agriculture and Forestry on U. S. agricultural export controls.
- Sept. 6 Noel Hemmendinger testified before the Senate Commerce Committee on proposals to amend the Federal Trade Commission Act.
- Aug. 13 Eugene Kaplan spoke at a conference at the State University of New York in Potsdam, New York on U.S.-Japan trade.
- Sept. 20 Katsuhiko Fujiwara participated in a TV program on foreign investment in the U. S. sponsored by USIA.
- Sept. 27 Allen Taylor spoke at a conference in San Francisco sponsored by San Francisco State University on selling to Japan.
- Oct. 9 Eugene Kaplan addressed the Greater Philadelphia Chamber of Commerce on U. S.-Japan economic relations.
- Nov. 5 Eugene Kaplan spoke on the government-business relationship in Japan at a conference held in conjunction with Chicago's Export to Japan Trade Fair.
- Nov. 17 Eugene Kaplan moderated part of a seminar held by the Johns Hopkins School of Advanced International Studies in Washington on Japan.
- Nov. 8 Noel Hemmendinger and Katsuhiko Fujiwara both addressed a conference in New York sponsored by the World Trade Institute, the Federal Bar Assn. and the Bureau of National Affairs on import controls and trade reform.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☒

If yes, describe fully.

12. (cont'd)

- Nov. 9 Allan Schlosser addressed the Mobile Chamber of Commerce in Mobile, Alabama on U. S.-Japan economic relations.
- Nov. 12 Allen Taylor spoke at a seminar on Japan held at West Carolina Univ. in Cullowhee, North Carolina.
- Nov. 16 K. Fujiwara spoke to a class at Babson College in Boston, and on the same afternoon addressed business leaders in Boston on Japanese investment in the U. S.
- Nov. 28 K. Fujiwara spoke on Japanese foreign investments at a seminar held at the University of Michigan.
- Dec. 5 Allen Taylor addressed the Foreign Trade Committee of the Brooklyn Chamber of Commerce in Brooklyn, New York.
- Dec. 13 Allan Schlosser addressed the Rotary Club of Buffalo, N. Y. on U.S.-Japan economic relations.
- Dec. 14 Allan Schlosser spoke to a seminar for Pittsburgh high school students, arranged by the World Affairs Council of Pittsburgh.

² The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
Aug. 17, 1973	Japan Trade Promotion Office	For promotion of U.S.-Japan trade	\$112,000.00
Sept. 10, 1973	"	"	32,716.00
Oct. 18, 1973	"	"	83,998.00
Nov. 30, 1973	"	"	8,050.41
Dec. 21, 1973	"	"	34,723.00

Note: In addition to the above, \$1,680.00 was received from members in the form of membership dues. This sum was not received to be used in the interests of the foreign principal, but is reported here in order to make full disclosure of receipts.

\$271,487.41
Total

14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date Received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³ A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
July 1 -	Jean Choate	salary	\$ 7,411.08
Dec. 31, 1973	Katsuhiko Fujiwara	salary	9,565.83
"	Noel Hemmendinger	salary	10,627.44
"	Eugene Kaplan	salary	11,989.96
"	Susan MacKnight	salary	7,293.56
"	Allan Schlosser	salary	11,493.00
"	Nelson Stitt	salary	11,908.76
"	H. W. Tanaka	salary	3,940.81
"	Allen Taylor	salary	18,151.29
"	various clerical and research personnel	salary	18,575.05
"	Scott Runkle	general public relations	13,071.50
"	Charles von Lowenfeldt	West Coast rep. & gen. Public Rel.	30,347.36
"	Donald Lerch & Co.	agricultural pub. rel.	3,500.00
"	Stitt, Hemmendinger & Ken-	legal & research	7,200.00
"	William Dazey nedy	South West rep.	2,400.00
"	H. Okada	New York rep.	1,600.00
"	Græubard, Moskovitz	legal services	2,250.00
"	GHI	hospitalization	3,965.64
"	H. G. Smithy	rent	10,020.35
"	various	taxes	3,965.64
"	various	books & periodicals	4,368.54
"	various	office equipment	1,065.44
"	various	general office	2,162.01
"	various	statistical data & misc. serv.	2,294.80
"	various	travel	9,602.62
"	various	research & reports	1,136.75
"	various	pamphlets & related	12,332.49
"	various	postage & phone	11,395.55
"	various	social, memberships, etc.	7,647.60
"	various	economic symposium	3,201.23

\$244,447.63

Total

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V - POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Japan Trade Promotion Office
39 Broadway
New York, N. Y. 10006

⁵ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?

Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Japan Trade Promotion Office, 39 Broadway, New York, N. Y. 10006
Approximately \$115,000.00 (Estimated on basis of ratio to total activities)
Six month period

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☒ Radio or TV broadcasts ☒ Magazine or newspaper articles ☐ Motion picture films ☒ Letters or telegrams
☐ Advertising campaigns ☒ Press releases ☒ Pamphlets or other publications ☒ Lectures or speeches
☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☒ Public Officials ☒ Newspapers ☒ Libraries
☒ Legislators ☒ Editors ☒ Educational institutions
☒ Government agencies ☒ Civic groups or associations ☐ Nationality groups
☐ Other (specify) _____

21. What language was used in this political propaganda:

☒ English ☐ Other (specify) _____

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?

Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?

Yes ☒ No ☐

VI - EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☐ No ☐
Exhibit B⁷ Yes ☐ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☒ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☒

If no, please attach the required amendment.

⁶ The Exhibit A, which is filed on Form DJ-306, sets forth the information required to be disclosed concerning each foreign principal.

⁷ The Exhibit B, which is filed on Form DJ-304, sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. **EXHIBIT C**

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. **SHORT FORM REGISTRATION STATEMENT**

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☐ No ☐ n/a

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Nelson A. Stitt
Nelson A. Stitt
Allen Taylor
Allen Taylor

Subscribed and sworn to before me at Washington, D. C.

this 31st day of January, 19 74

Jean C. Choate
(Signature of notary or other officer)

My commission expires My Commission Expires June 30, 1977, 19 77

⁸ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Internal Security Division, Department of Justice, Washington, D.C. 20530.)

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REGISTRATION UNIT
INTERNAL SECURITY
SEPember 25, 1973
CRIMINAL DIVISION

Mr. Toshiharu Kido, Director
Japan Trade Promotion Office
39 Broadway, Suite 1901
New York, New York 10006


Dear Mr. Kido:

This is to further amend the letter contract dated April 1, 1973, between the United States-Japan Trade Council and the Japan Trade Promotion Office, as signed by you as Director, and as amended on August 6, 1973. We are pleased at your decision, as a sustaining and contributing member, to provide the Council with an additional contribution not to exceed \$8,050.41 to be utilized during the remainder of the Japanese fiscal year 1973.

These funds will be expended in furtherance of the general purposes set forth in the original contract dated April 1, 1973. All other provisions of the original contract will remain in effect.

We appreciate this additional financial support and are grateful for the confidence thus expressed in our organization.

Sincerely yours,


Nelson A. Stitt
Director

APPROVED:


Toshiharu Kido, Director
Japan Trade Promotion Office

UNITED STATES - JAPAN

TRADE COUNCIL

1000 CONNECTICUT AVENUE • WASHINGTON 36, D. C.

296-5633 • Cable TRADETIES

August 6, 1973

Mr. Toshiharu Kido, Director
Japan Trade Promotion Office
39 Broadway, Suite 1901
New York, N. Y. 10006

Dear Mr. Kido:

This is to amend the letter contract, dated April 1, 1973, between the United States-Japan Trade Council and the Japan Trade Promotion Office, as signed by you as Director. We are pleased at your decision, as a sustaining and contributing member, to provide the Council with an additional contribution, not to exceed \$95,000.00 to be utilized during the remainder of Japanese fiscal year 1973.

This additional financial assistance will be expended exclusively for the purpose set forth in sub-paragraph (a) of the second paragraph of the original contract, to wit:

"(a) Public relations measures to disseminate widely throughout the United States information on the economic and trade problems of Japan and the United States; . . . "

All other provisions of the original April 1, 1973 contract will remain in effect.

We appreciate this additional financial support and are grateful for the confidence thus expressed in our organization.

Sincerely yours,

Nelson A. Stitt
Nelson A. Stitt
Director

APPROVED:

Toshiharu Kido
Toshiharu Kido, Director
Japan Trade Promotion Office

April 1, 1973

Mr. Toshiharu Kido, Director
Japan Trade Promotion Office
39 Broadway, Suite 1901
New York, N. Y. 10006

Dear Mr. Kido:

The United States-Japan Trade Council is pleased that your organization, the Japan Trade Promotion Office, plans to continue as a sustaining and contributing member of our Council. We understand your support will consist of contributions not to exceed \$395,483.00 during our current fiscal year (April 1, 1973 to March 31, 1974), provided your financial situation permits such disbursements.

I am glad to confirm that these funds will be administered strictly in accordance with the Constitution and By-Laws of the United States-Japan Trade Council. The United States-Japan Trade Council, and its officers and staff, agree to expend their best efforts in the direction of fostering friendlier trade relations between the two countries. Specifically, we would plan to provide during the fiscal year just beginning the following kinds of services:

- (a) Public relations measures to disseminate widely throughout the United States information on the economic and trade problems of Japan and the United States;
- (b) Observation and reports upon activities of the United States Congress and Executive agencies which may in any way affect the United States-Japan trade;
- (c) Representation of the interests of all parties involved in trade between the two countries and formal presentation of testimony thereon before the United States Congress and Executive agencies;
- (d) Sponsorship of meetings with the press and conferences with other interested persons to discuss the United States-Japan trade and related problems;

(e) Maintenance of close coordination with other organizations and associations having an interest in liberal United States foreign trade policies generally and in the United States-Japan trade particularly;

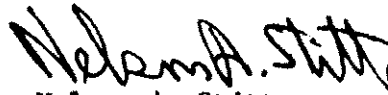
(f) Economic and statistical research on selected problems of significance to the trade between the two countries.

At the termination of the fiscal year (March 31, 1974) we shall present to you an accounting for all funds received and shall return any balance still remaining at that time.

You or any other qualified representative of the Japan Trade Promotion Office, may at any time inspect our Council's activities and accounting records in order to assure that your contributions are expended economically in pursuance of the above-listed objectives.

We appreciate the substantial support your organization has been giving the Council and are grateful for the confidence thus expressed in our organization. Recommendations and suggestions as to Council activities are welcome at any time.

Sincerely,



Nelson A. Stitt
Director

NAS:jc

Approved:



Toshiharu Kido, Director
Japan Trade Promotion Office

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REGISTRATION UNIT
INTERNAL SECURITY
SECTION
CRIMINAL DIVISION

Section A

(Use separate sheet if necessary to explain "yes" answers.)

Signature

Title

Date _____

Jean Choate
Office Manager

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INTERNAL SECURITY
SECTION

CRIMINAL DIVISION

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D. C. 20530

Please answer the following questions and return this sheet with your supplemental statement:

1. Do you respond affirmatively to Section V (Political Propaganda) and file and label such material in accordance with Section 4 of the Foreign Agents Registration Act?

Yes _____ yes _____ No _____

(If your answer to Question 1 is "Yes" omit response to Question 2 of this Notice and only sign, date and give your title.)

2. Do you disseminate any material for or in the interests of your foreign principal(s) or any material in connection with your registration under the above Act?

Yes _____ No _____

(If answer to Question 2 is "Yes" please forward for our review copies of all such material including films or film catalogs which you have disseminated during the past six months.)

Lee Choate
Signature of official

January 31, 1974
Date

Office Manager
Title